

Added Value

Long Term customer Support and Service

We would like to reinforce eibe's commitment to working with our Customers as part of a long term relationship. eibe would like to make the following additional offers to form part of this contract at no cost:

Two Year Maintenance Package

Following the practical completion of the site, eibe would like to offer the Customer a Two Year maintenance package covering the site at no cost. This includes:

Annual Inspection following the first 12 months from practical completion. A second Inspection will then be carried out 12 months later.

Quarterly Visual Inspection to check on the equipment, surfacing and carry out minor maintenance where required.

Please see eibe's full terms and conditions related to the above.

Spare Parts

Where spare parts are required as a result of maintenance inspections or excessive wear eibe will supply these spare parts at no additional cost during the first two years following Customer sign-off. (Please note: This is dependent upon a suitable maintenance regime being in place and that any spares required as a result of vandalism are excluded).

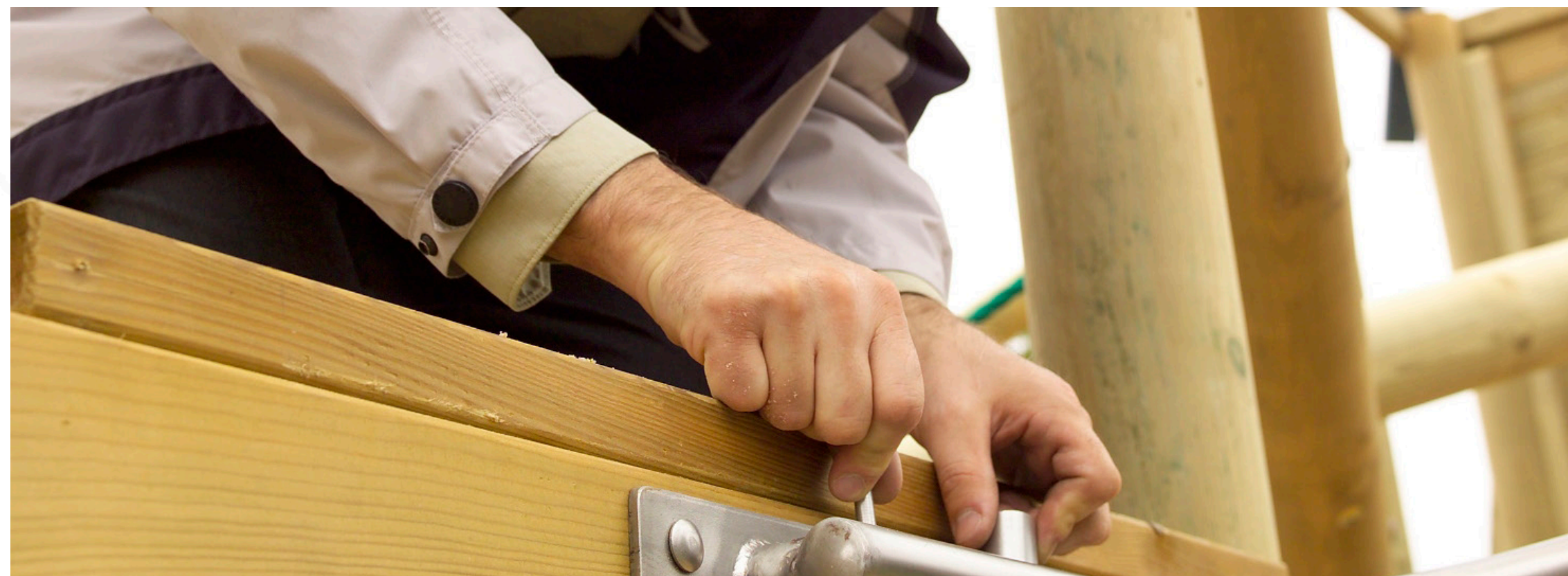
Maintenance Staff Training – One Day Workshop

eibe would like to offer the Customer a free one day Maintenance Training Workshop. This will be open to all Customer Maintenance staff and those directly responsible for the running, management and up-keep of the area being developed under the contract.

The Workshop will be undertaken by eibe's Contracts Manager and performed at the site following practical completion (and on a date suitable to the Customer). The workshop will be an introduction for all staff to eibe as a company, the team and who to contact in relation to help and assistance, ordering spare parts etc.

In addition, Customer staff will be shown around the area and practical demonstrations will be carried out with regards to the maintenance and suggested approach taken to successfully managing and maintaining the developed sites.

A specific agenda will be drawn up in conjunction and agreement with the Customer prior to the event taking place.



Donation to the Official Opening Event

Finally, eibe would envisage the Customer to hold an open event for the local community and all those interested following practical completion and the launch of the site.

eibe would like to donate 'goody bags', banners, and decorations for the event in addition to offering its support and presence at the event should the Customer wish us to be involved.

Summary

The above offers are made to further assist our Customers in areas in which they will need to consider moving forward from contract completion, such as the lifetime of the of the installation, and the long term cost of ownership associated with the regular and unforeseen maintenance etc.

These offers illustrate that eibe is committed to working alongside the Customer for the life of the area to make it as much a success for the years to come as it is at the time of opening.

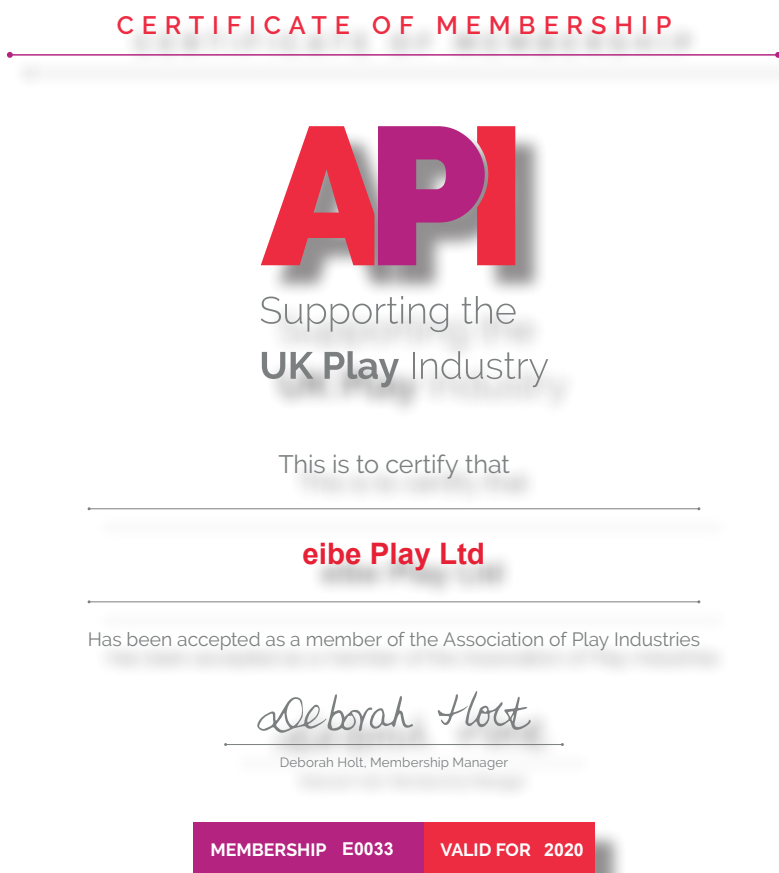


Accreditations and Certification

Quality & Process

eibe Play Ltd has a wide range of accreditation and certification covering everything from material and sourcing aspects of its work such as FSC certification, through to Play Industry recognition and affiliation with the API (Association of Play Industries). All aspects of eibe's business and works are duly tested, verified and certified to ensure quality throughout the business, and providing its customers with the peace of mind that they are engaging into contracts with a reputable, professional and high profile Play Company.

Please see below some examples of these. If you would like to receive electronic copies of any certificates they are readily available upon request.
Industry Recognised Certification:

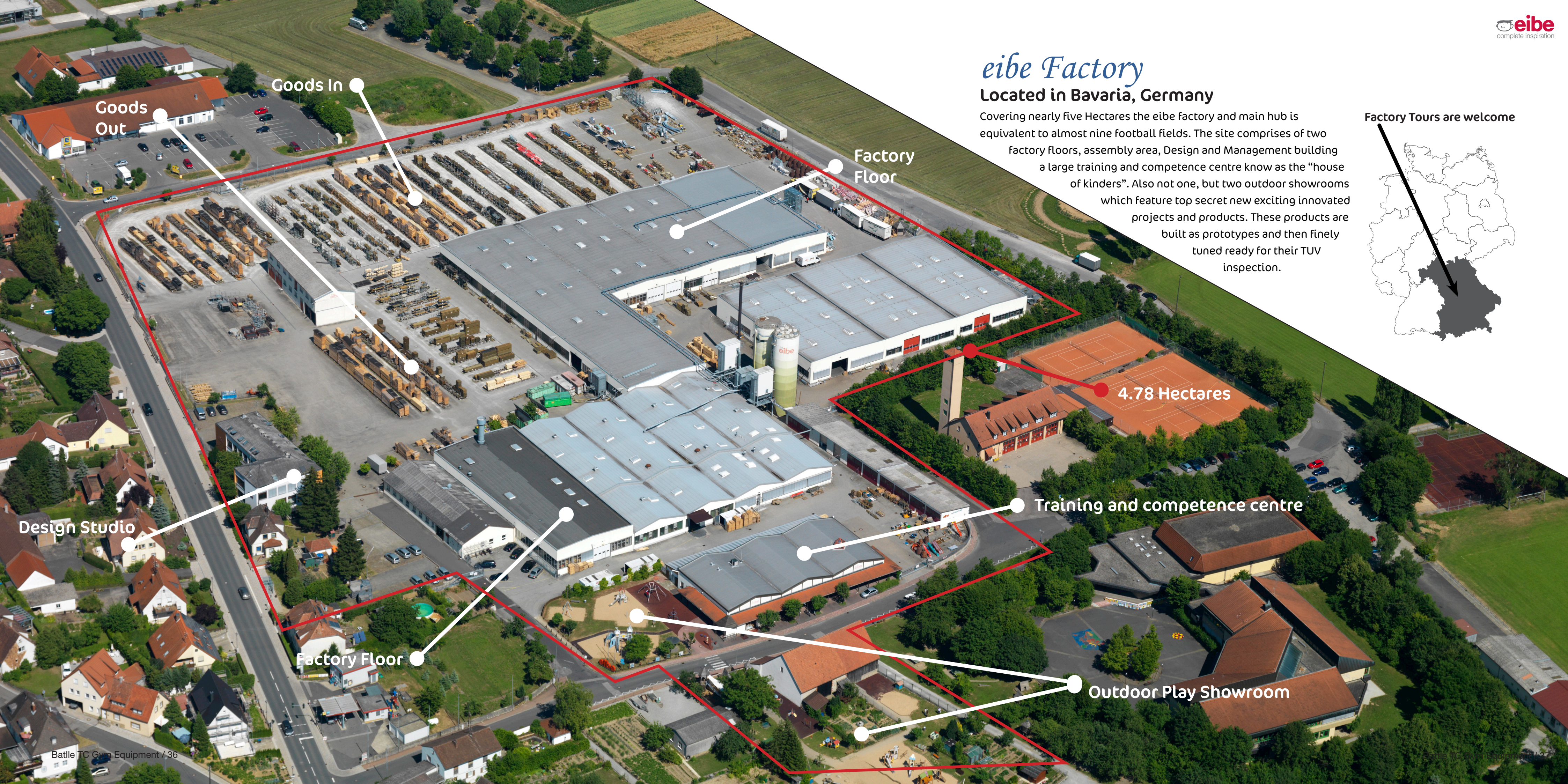
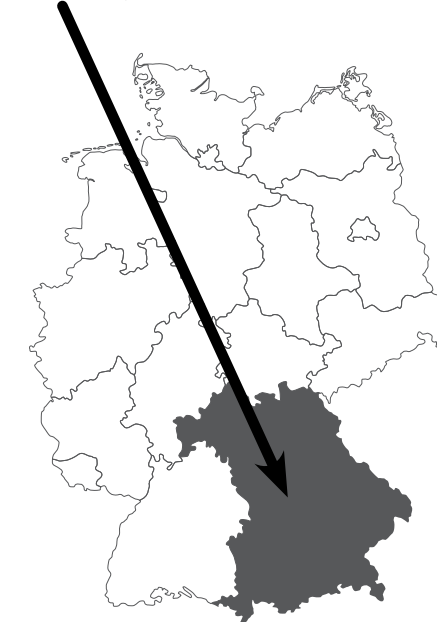


eibe Factory

Located in Bavaria, Germany

Covering nearly five Hectares the eibe factory and main hub is equivalent to almost nine football fields. The site comprises of two factory floors, assembly area, Design and Management building a large training and competence centre know as the "house of kinders". Also not one, but two outdoor showrooms which feature top secret new exciting innovated projects and products. These products are built as prototypes and then finely tuned ready for their TUV inspection.

Factory Tours are welcome



Factory Floor

4.78 Hectares

Training and competence centre

Outdoor Play Showroom

Factory Floor

Goods In

Goods Out

Design Studio